

Top SBA Lenders in Eastern Missouri Honored at Small Business Week Luncheon

The Lender Awards Luncheon, held on May 2, was the kick-off event for the 2016 Small Business Week of Eastern Missouri. The annual event recognizes the most active SBA lending partners within the [St. Louis District Office](#) area and 150 SBA lenders and resource partners attended the event from throughout the eastern half of Missouri. The keynote speakers were Russell Odegard and Michael Pruett, owners of Dynalabs LLC who were the winners of the 2016 SBA Entrepreneurial Success Award. They provided an overview of their company including how their lending partners and SBA loans contributed to their small business success story. Fiscal Year 2015 was a very good year for loan originations in the St. Louis District as evidenced by 600 small business loans totaling of \$225 million in loan guarantees. These SBA loans helped create 2,570 jobs and retaining an additional 5,667 jobs. The following awards were given recognizing the top SBA lending partners in the district:

Top 10 Community Bank Lenders

| <u>Lender</u> | <u>#</u> | <u>Amount</u> |
|----------------------------------|-----------------|----------------------|
| Midwest Regional Bank | 26 | \$25,485,900 |
| Pulaski Bank | 30 | 24,258,500 |
| The Bank of Missouri | 57 | 20,0448,00 |
| Fortunebank | 8 | 9,459,000 |
| Hawthorn Bank | 23 | 5,021,600 |
| Farmers & Merchants Bk St. Clair | 19 | 4,821,600 |
| Midwest BankCentre | 4 | 4,274,000 |
| Heritage Bank of the Ozarks | 3 | 2,615,000 |
| Bank of Washington | 7 | 2,193,800 |
| Belgrade State Bank | 7 | 2,150,500 |

Certified Development Company (CDC) of the Year

Recognizes the St. Louis District's top CDCs in SBA-guaranteed 504 loan originations during FY 2015.

| <u>CDC</u> | <u>#</u> | <u>Amount</u> |
|------------------------------------|-----------------|----------------------|
| St. Charles County EDC | 18 | \$11,950,000 |
| STL Partnership CDC | 14 | 11,810,000 |
| Enterprise Development Corporation | 2 | 3,703,000 |
| Small Business Growth Corp | 5 | 3,665,000 |

Top Micro Lender Award

Justine PETERSEN, St. Louis, MO, - 369 loans totaling \$1,471,413. They were also recognized as SBA's most active micro lender nationally.

Top Multi-State Lenders

Among their peer group in originating SBA guaranteed loans in the eastern half of Missouri in FY 2015.

| <u>Lender</u> | <u>#</u> | <u>Amount</u> |
|------------------------------|-----------------|----------------------|
| Regions Bank | 15 | \$12,181,900 |
| U.S. Bank, NA | 113 | 11,193,200 |
| Live Oak Banking Company | 4 | 8,692,000 |
| Private Bank & Trust Company | 7 | 7,398,200 |
| Simmons First National Bank | 11 | 6,459,400 |
| Celtic Bank Corporation | 11 | 4,330,000 |
| First Bank | 4 | 2,900,000 |
| UMB Bank, NA | 19 | 2,869,700 |
| PNC Bank, NA | 17 | 2,808,500 |
| Stearns Bank, NA | 7 | 2,621,800 |
| Commerce Bank | 29 | 2,484,500 |
| First Financial Bank | 2 | 2,474,000 |

Top Credit Unions

Among their peer group in originating SBA guaranteed loans in the eastern half of Missouri in FY 2015.

| <u>Lender</u> | <u>#</u> | <u>Amount</u> |
|----------------------|-----------------|----------------------|
| Scott CU | 1 | \$1,387,000 |
| Alliance CU | 2 | 374,000 |
| First Community CU | 3 | 324,000 |

Participating Lender Certificate

The following lenders originated at least \$1 million in SBA loan guarantees and fell just short of making our top lender list. They received a certificate in recognition of their contributions to small businesses in eastern Missouri for FY 2015.

| <u>Lender</u> | <u>#</u> | <u>Amount</u> |
|--------------------------------|-----------------|----------------------|
| Cass Commercial Bank | 1 | \$1,500,000 |
| The Callaway Bank | 18 | 1,454,200 |
| The Business Bank of St. Louis | 3 | 1,354,900 |
| St. Johns Bank and Trust | 4 | 1,328,000 |
| Frontenac Bank | 2 | 1,159,700 |
| Triad Bank | 2 | 990,000 |

We would like to thank all of SBA's participating lenders, especially those who received awards, for their efforts on behalf of small businesses in eastern Missouri.